



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization SM*


Open Line

Guest,

Welcome to:

Hiring is Step #1... Now, Up the Odds of Success - The Keys To Onboarding

Presented by
Lighthouse Consulting Services, LLC

To print program slides, click here: 



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411
Email: larry@lighthouseconsulting.com
Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services,
LLC

Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403
Email: dana@lighthouseconsulting.com
Book:
www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective insight
to your organization SM*

Open Line

OVERVIEW: FAR TOO OFTEN...

- Spend time “creating” position
 - Months deciding on new slot, or
 - Months before acting on underperformance
- Talent search takes time
 - Identifying
 - Deciding
 - Hiring
- Then we toss new hire in the deep end of the pool



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

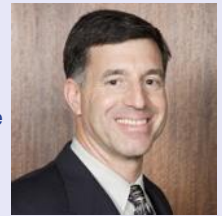
Author of *Cracking The Personality Code*

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization **SM***

Open Line

REALITY FOR THE NEW EMPLOYEE

- You walk into a strange shopping mall
- No idea where you are
- No idea where stores are located
- Required: You Are Here 'X' and a map

 2



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

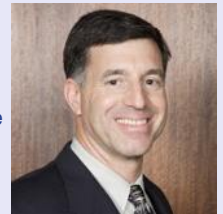
Phone: 310:453-6556 x 411
Email: larry@lighthouseconsulting.com
Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403
Email: dana@lighthouseconsulting.com
Book:
www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization SM*

Open Line

REALITY FOR THE COMPANY

- New employee hired to create a result
- The better informed, the better the result
- The more 'welcome' the new hire, the better the result

3



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization SM*

Open Line

WHAT TO DO?

- Create an on-boarding plan
- Include key current employees
- Appoint a Week 1 'Buddy' to assist new hire
- Sent plan to new hire before start date
- Follow up on who-does-what for new hire



4



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

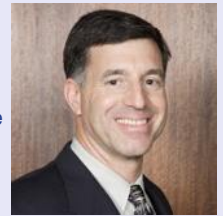
Phone: 310:453-6556 x 411
Email: larry@lighthouseconsulting.com
Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

Author of *Cracking The Personality Code*

Phone: (310) 453-6556, ext. 403
Email: dana@lighthouseconsulting.com
Book:
www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization SM*

Open Line

ON ARRIVAL

- Receptionist well-briefed, expecting new hire
- Supervisor, Buddy notified...meet new hire
- Supervisor/Buddy escort to new hire's office

5



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

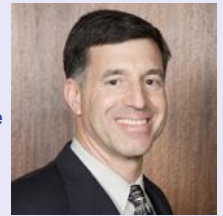
Author of *Cracking The Personality Code*

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective insight
to your organization SM*

Open Line

FIRST DAY (INFO)

- Office fully ready
 - Computer/phone set up
- IT, Buddy brief new hire
 - Equipment
 - Processes/systems/procedures
- Office tour



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

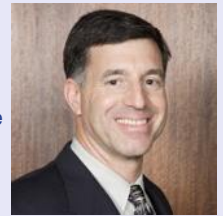
Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization **SM***

Open Line

FIRST DAY (WELCOME)

- Meet with Supervisor: Welcome
- Meet with HR: Details
- Lunch with teammates



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services,
LLC

Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization SM*

Open Line

FIRST WEEK

- Meet other workmates
- Introduced to key staff members
- Meet with Supervisor
 - Describe organization, how it works
 - Review job description
 - Establish 30-, 90- and 180-day expectations

8



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services, LLC

Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization **SM***

Open Line

FIRST 90 DAYS

- At 45 days: new hire feels comfortable
- At 90 days: team accepting employee
- Give new hire short- and long-term tasks
- Review performance frequently
- Maintain 'open door:' many questions



9



Featured Guest:

Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411

Email: larry@lighthouseconsulting.com

Website: www.lighthouseconsulting.com

Host:

Dana Borowka, MA
CEO, Lighthouse Consulting Services,
LLC

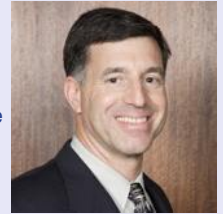
Author of *Cracking The Personality Code*

Phone: (310) 453-6556, ext. 403

Email: dana@lighthouseconsulting.com

Book:

www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance



LIGHTHOUSE
Consulting Services, LLC



*Bringing effective **insight**
to your organization **SM***

Open Line

**Thank you for attending
Hiring is Step #1... Now, Up the Odds of Success - The Keys To
Onboarding**

[Click Here](#) to contact our Featured Guest directly.

Click on [this link](#) to sign up for our upcoming Open Line:
'Do You Know What Your Company Culture Is? It's Essential for Hiring'.

Presented by
Lighthouse Consulting Services, LLC



Featured Guest:
Larry Cassidy
Senior Consultant, Lighthouse Consulting Services, LLC

Phone: 310:453-6556 x 411
Email: larry@lighthouseconsulting.com
Website: www.lighthouseconsulting.com

Host:
Dana Borowka, MA
CEO, Lighthouse Consulting Services,
LLC
Author of [Cracking The Personality Code](#)

Phone: (310) 453-6556, ext. 403
Email: dana@lighthouseconsulting.com
Book:
www.crackingthepersonalitycode.com



© 2012 Lighthouse Consulting Services, LLC All Rights Reserved

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403
T 310.453.6556
F 310.828.6987

reception@lighthouseconsulting.com

- In-depth Workstyle & Personality Assessments
- Interpersonal Coaching
- Workshops - Cracking The Personality Code
- Career Guidance