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Guest,

Welcome to:

Mobile Work Force

Presented by
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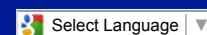
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A Mobile Workforce is a group of employees that...

- Work at varied locations
- Are inter-connected via the internet using:
 - Computers
 - Smartphones
 - Tablets and other 'connected' devices

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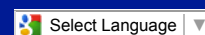
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The Office, Anywhere and Everywhere

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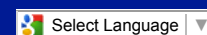
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Challenges connecting the Mobile Workforce

- Choosing the right tools and services
 - eMail, Calendar, and Contacts
 - Back-office Applications
 - Accounting
 - Customer Management
 - Product/Inventory Management
 - File Sharing
 - Phones/PBX
 - Security and Management

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2 Ways to Execute a Mobile-First Strategy

1. 'Move' existing servers to the cloud and open them up for internet/remote access
 - Pros - often, this is quick and easy to do
 - Cons - adding 'hosting' and security costs to your already existing maintenance costs
2. Migrate existing in-house applications to their cloud counterparts or cloud alternatives
 - Pros - the cost for security and compliance is built-in to the service fee
 - Cons - Planning for a migration without loss of service/productivity

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eMail, Contacts and Calendar

- Is it time to eliminate the need of managing an email system in-house?
- Office365 or Google Apps should be the minimum standard of features functionality
 - Security
 - Collaboration
 - Universal Access
 - The right amount of productivity for a great price per mailbox

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Office365 and Google Apps Offer...

- Cloud eMail, Contacts, and Calendar
- eMail security (spam, virus and phishing detection, etc) built-in
- Significant storage space
- Easy to implement
- Low-cost per user fee
- Ancillary applications/services
 - Microsoft Skype / Google Hangouts (internal/external meetings)
 - Microsoft OneDrive / Google Drive
 - Social/Team Collaborative Tools (internal/external tools to engage)

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Back-office applications

- Can be the hardest to make mobile
- Large systems with servers and proprietary software
- Smaller, specialized vendors that were late to the party
- Sometimes requires a 'scrap and implement new cloud-first alternative' approach

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Documents and Files

- Make sure that your work files and papers are securely available electronically
- If starting today, prioritize your electronic document project based on job function with 'for mobile' being the leader or catalyst
- It may not be necessary to 'scan' everything or make everything available online

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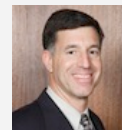
File Sharing

- Is it time to eliminate managing a file server in-house?
- Use the Cloud
 - Leverage Sync
 - Leverage Sharing
 - Leverage Security
 - Leverage Audit and Compliance
 - Leverage Version Control

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Phones/PBX

- Is it time to eliminate the the phone system in-house?
- Outsourced Cloud PBX Services
- Service that is always on with plenty of redundancy built-in
- Simple to understand per user pricing model
- Unlimited US calling (no more VARIABLE telephone usage costs)
- Find me, follow me to cell/remote phone
- Fax and voicemail transcription to email
- Ability to make a cell/remote phone a part of the phone system

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Security & Management

- Internal (DIY) Security Management
 - Can be very costly to get the right people/person with the right skillset to protect your in-house environment
 - Remember to complete periodic compliance audits that are validated by a third party
- External Security Management
 - Security & management should be a priority when contracting external services
 - Comprehensive reporting and management tools are a must
 - All Services must meet the minimum compliance requirements and certifications
 - You are only as secure as your weakest link (compromised computers, uninformed employees)

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